

# Medicaid 101

## What Pediatric Department Leaders Should Know

May 9, 2025



# Session Logistics and Reminders

- The session is being recorded and will be posted on the AMSPDC website
- Keep yourself muted unless speaking
- Please post questions in the chat at any time during the presentation
- All questions will be addressed during the Q&A
- During Q&A - raise hand or post question in chat

# Speakers



**James M. Perrin, MD, FAAP**

Professor of Pediatrics Emeritus, Harvard  
Medical School and MassGeneral for  
Children



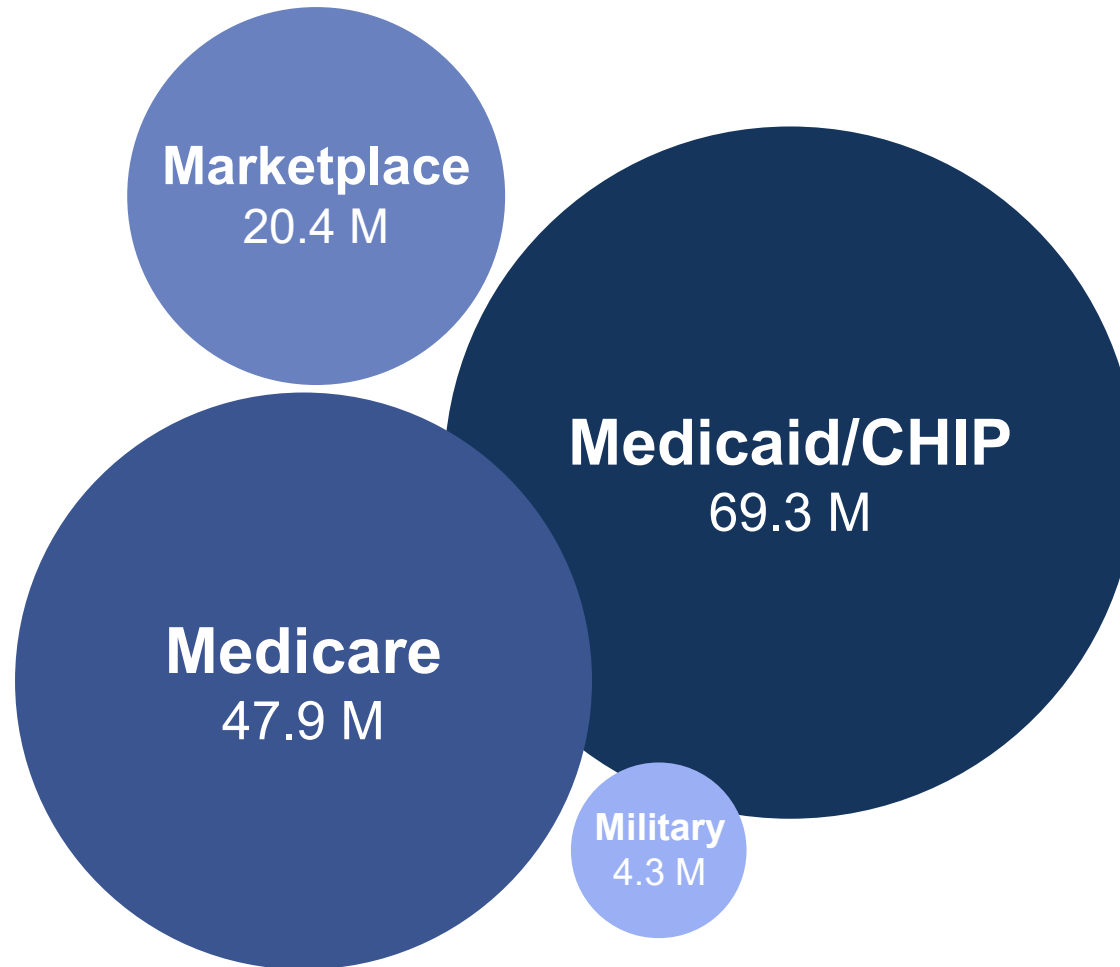
**Joan Alker, MPhil**

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and Families

# Disclosure Statement

Neither speaker has any relevant conflicts of interest to disclose—financial, ethical, or otherwise—that could influence the content of this presentation.

# Health Insurance Supported by Federal Funding, 2023



# Medicaid and CHIP History

- Medicaid: established in 1965 as a public health insurance program for children from low-income families
  - *LBJ wanted universal health coverage – but Congress allowed two different programs – universal for elderly populations; restrictive with lower payment for children, blind people, and people with disabilities*
- Early and Periodic Screening, Diagnosis, and Treatment (EPSDT) (1967) statute requires states to provide all **medically necessary** services even if the service is not included in the state's usual Medicaid services
- Cover about half of all US children and youth

# State Children's Health Insurance Program (CHIP)

- Coverage for children/youth in households with incomes too high for Medicaid
- Strong bipartisan support since 1997
- Not entitlement – requires periodic reauthorization

# CHIP Differences

- CHIP is a **block grant**; each state has a capped allotment and can refuse an applicant if funds run out (*not entitlement*)
- States choose Medicaid expansions (majority) or standalone CHIP program
- Standalone programs (higher match rate)
  - Can impose premiums and cost-sharing
  - Less generous benefit package
  - Not required to follow EPSDT and other Medicaid rules
- CHIP requires periodic **congressional reauthorization** and is current through September 30, 2029



# How do Medicaid and Medicare Differ?

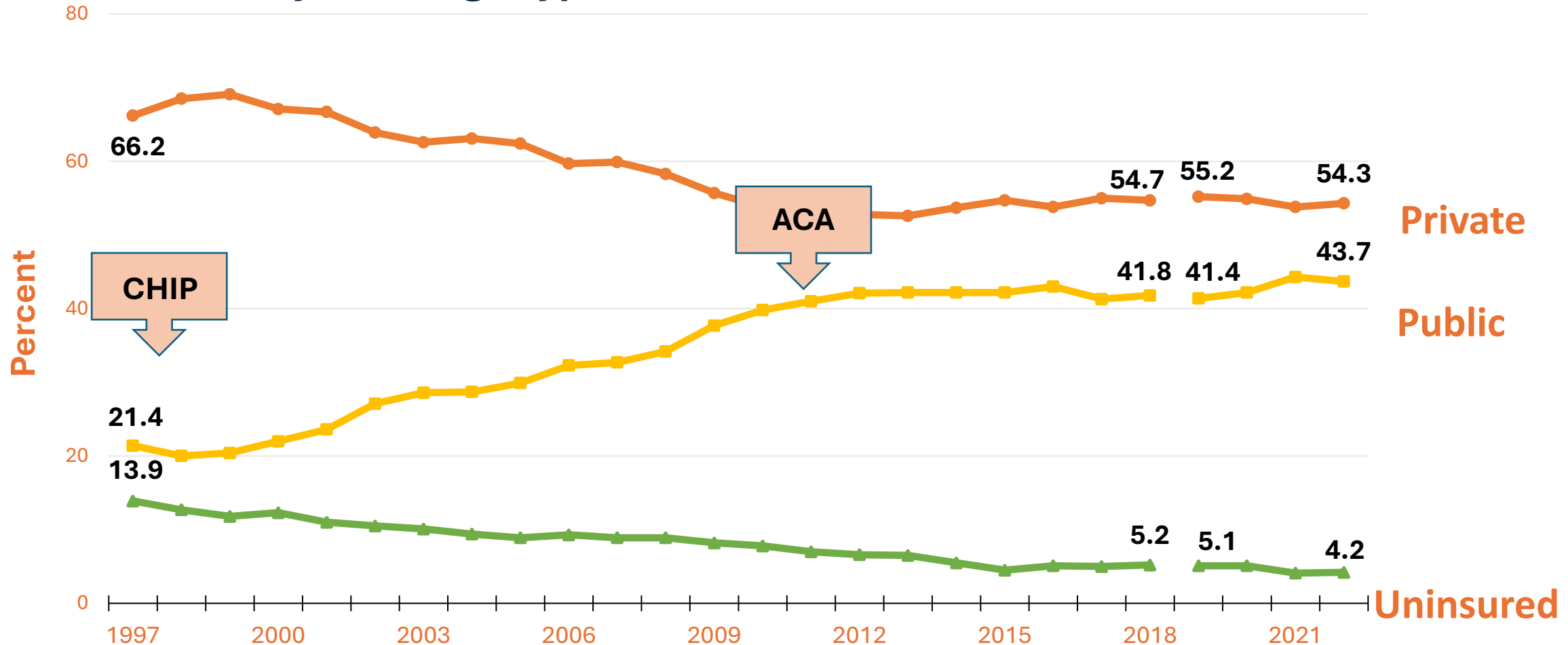
## Medicare

- full Federal funding
- national benefit package
  - excludes LT care
- (essentially) national pay structure
- private state intermediaries

## Medicaid

- state matching funds (FMAP)
- state options re eligibility, benefits
  - includes LT care
- state fee schedules
- public agencies run program

# % of US Children (Ages 0-17) with Health Insurance by Coverage Type at Time of Interview, 1997-2022\*

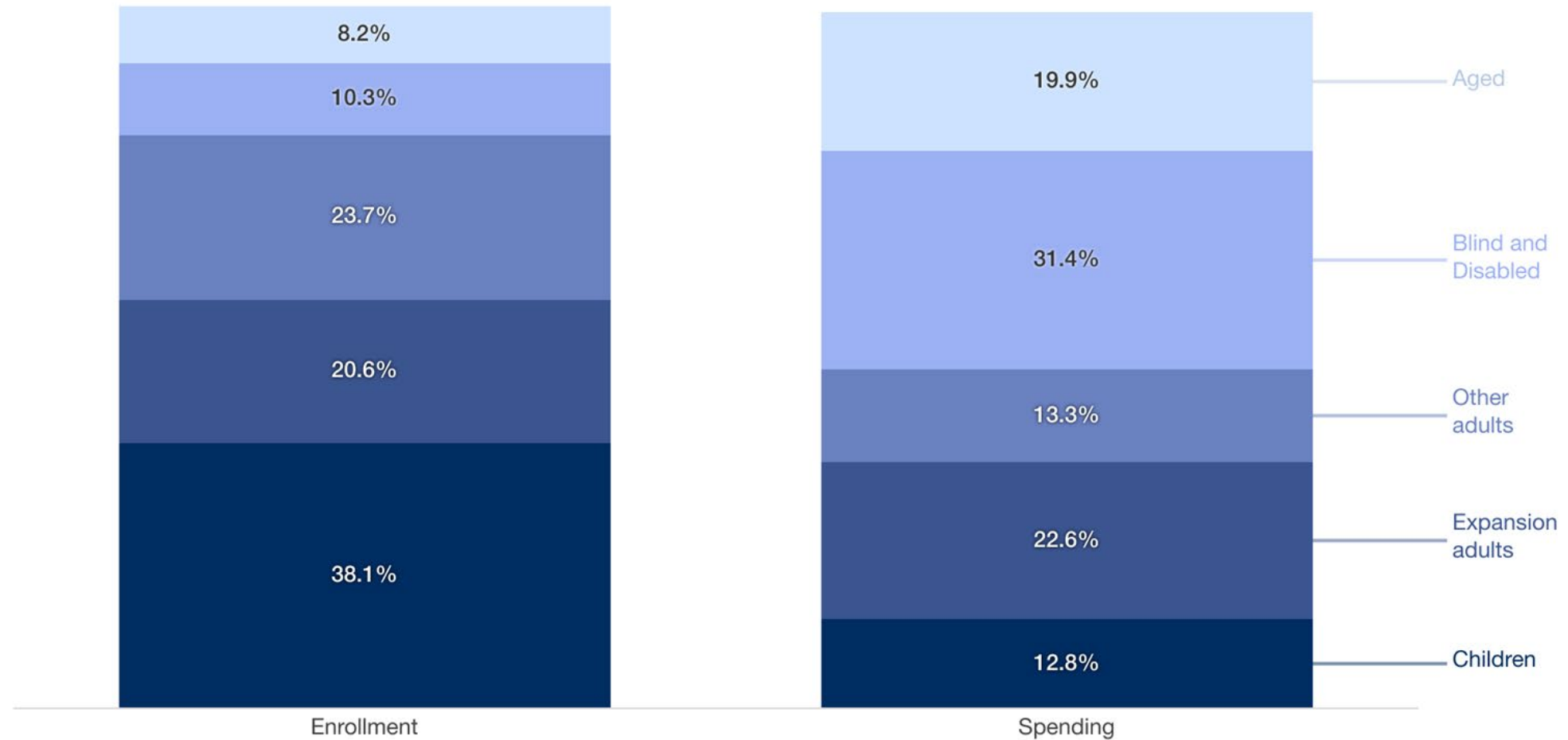


\*Estimates for 2019 and beyond are not directly comparable to previous years due to a survey re-design.

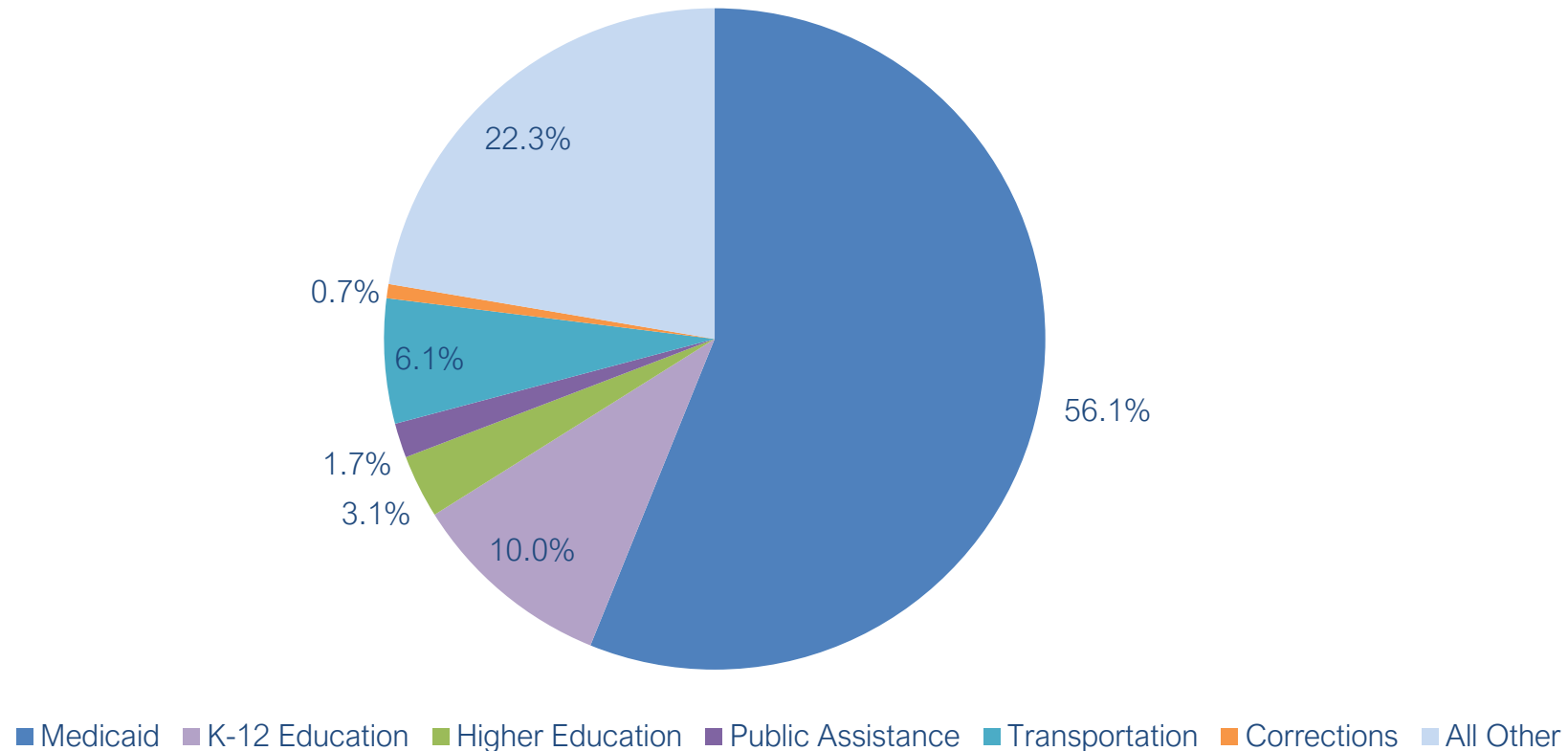
Source: CDC/NCHS, National Health Interview Survey – compiled by American Academy of Pediatrics

(1997-2010: <https://www.cdc.gov/nchs/data/nhis/earlyrelease/insur201106.pdf>; 2011-2018: <https://www.cdc.gov/nchs/data/nhis/earlyrelease/insur201905.pdf> and 2019-2022: [https://www.cdc.gov/nchs/data/nhis/earlyrelease/insur202305\\_1.pdf](https://www.cdc.gov/nchs/data/nhis/earlyrelease/insur202305_1.pdf))

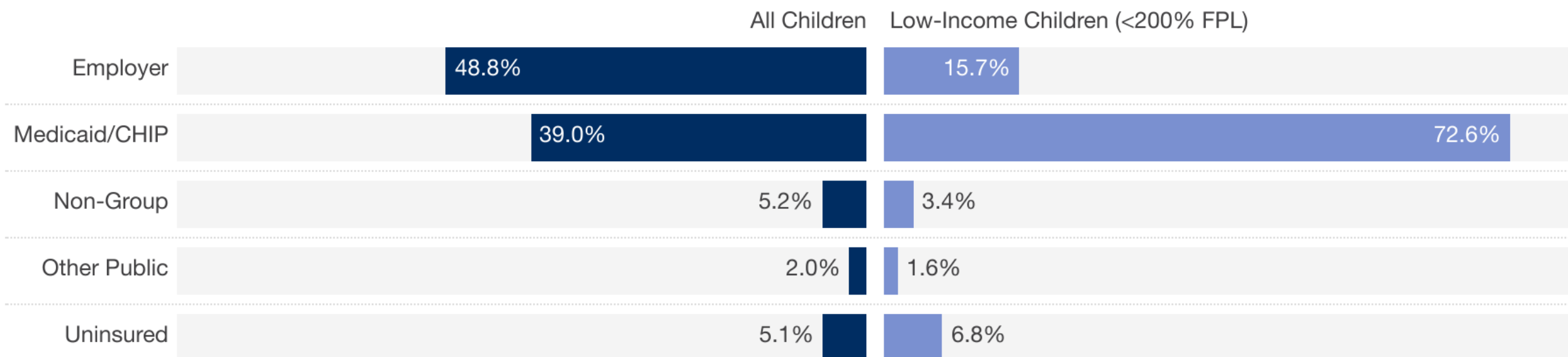
# Medicaid Enrollment Versus Spending by Eligibility Category, 2023



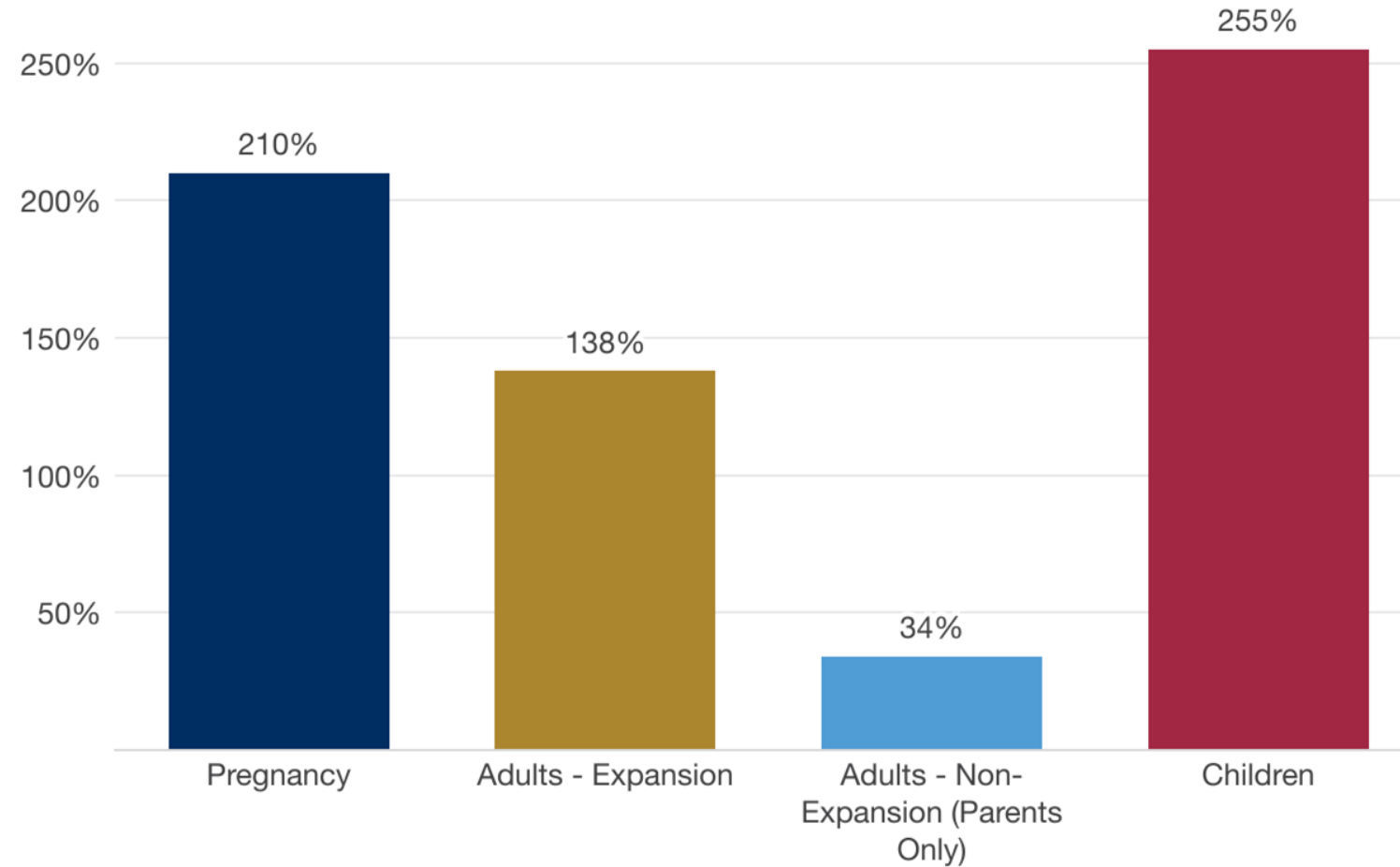
# Medicaid Is Largest Source of Federal Funds for States



# Sources of Children's Coverage, 2022



# Median Income Eligibility Limit, June 2024



# Benefits

## Mandatory

### Examples:

- Inpatient/outpatient hospital
- Physician and certified pediatric nurse practitioner services
- Family planning services and supplies

## Optional

### Examples:

- Prescription drugs
- Clinic services
- Dental services (adults)
- Occupational and physical therapy



## Children's Medicaid Benefit: EPSDT

Identify problem **early**, starting at birth

Check children's health and development at **periodic** intervals

Provide appropriate **screenings** to detect problems

Perform **diagnostic** tests to identify risks

Provide **treatment** for any problems found

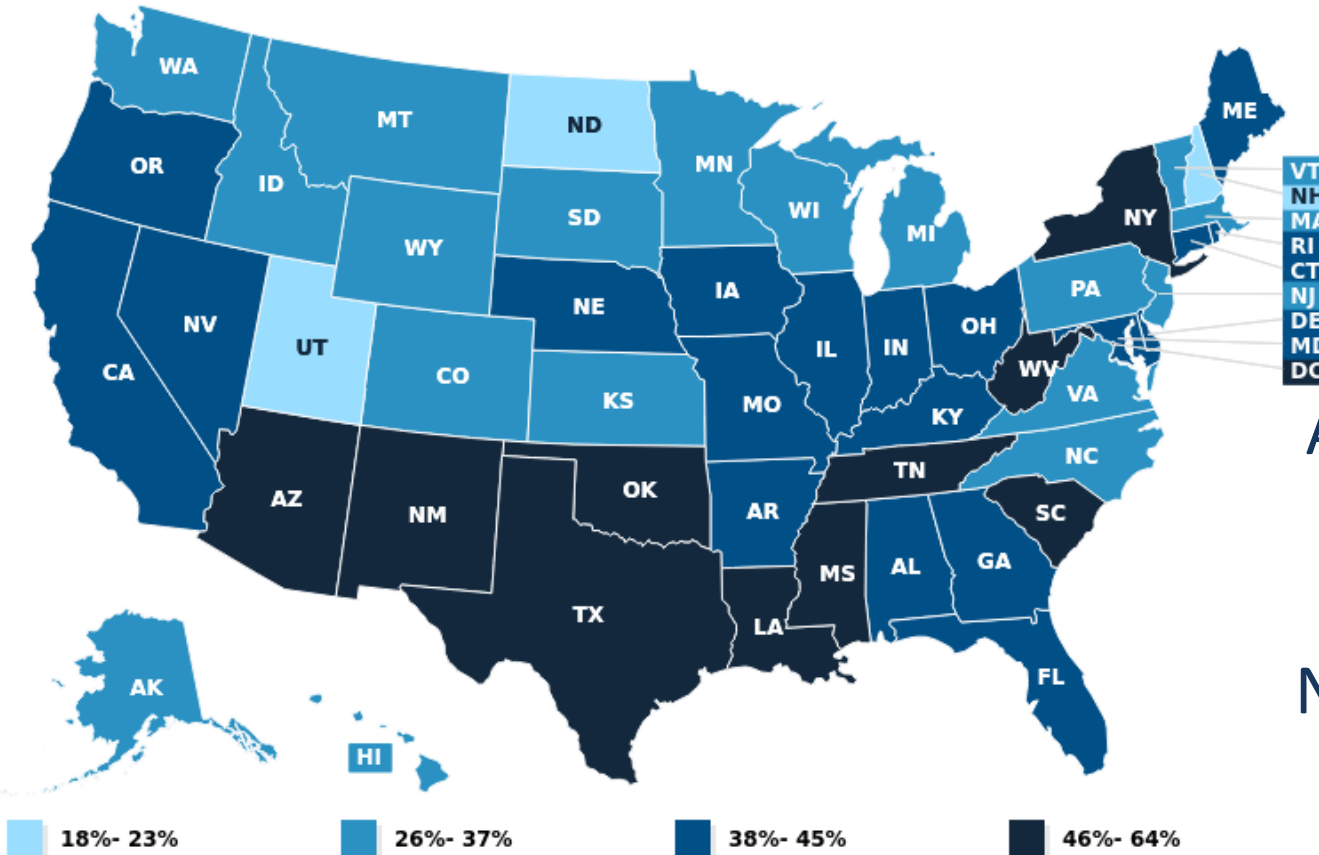
# Percentage of Births Paid by Medicaid by State

Births Financed by Medicaid: Percent of Births Financed by Medicaid, 2023

U.S. = 41%

States with 43% or more births financed by Medicaid:

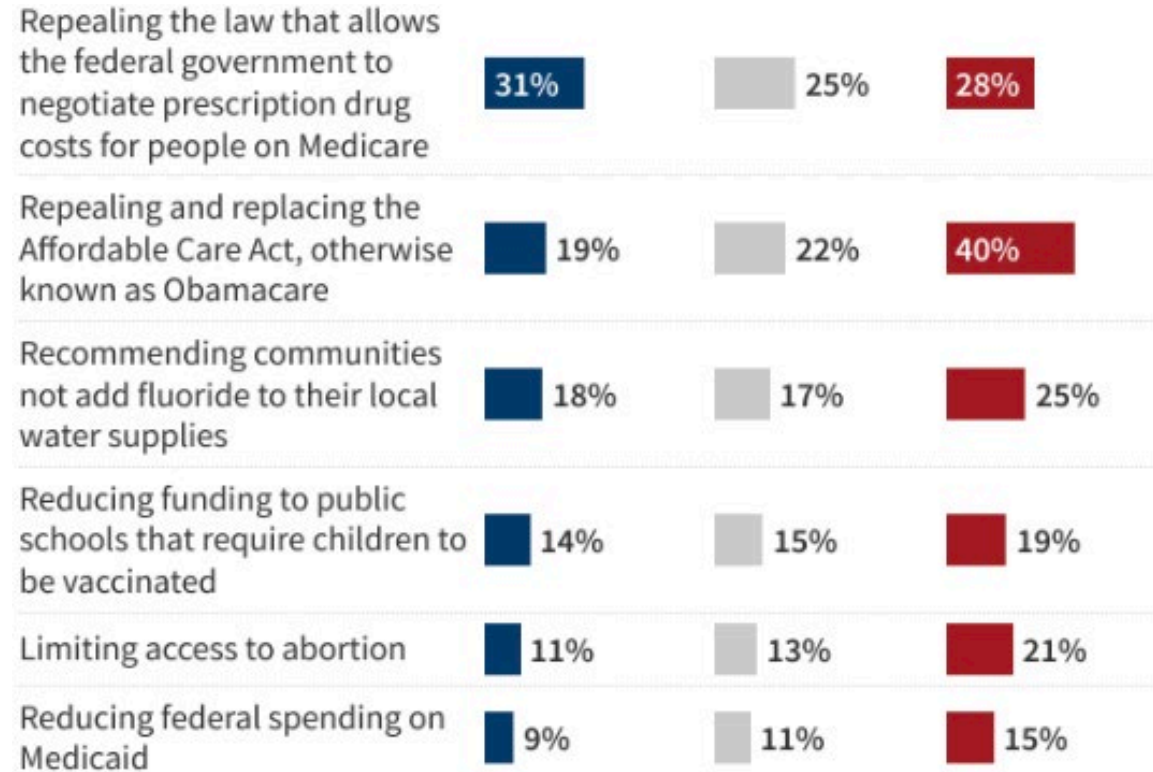
Alabama, Arizona, Delaware, District of Columbia, Georgia, Kentucky, Louisiana, Mississippi, New Mexico, New York, Oklahoma, Oregon, Rhode Island, South Carolina, Tennessee, Texas, West Virginia



SOURCE: KFF's State Health Facts.



# Voters Do Not Want Medicaid Cut



Note: Items asked of separate half samples. See topline for full question wording.

Source: KFF Health Tracking Poll (Jan. 7-Jan. 14, 2025)

**KFF**

# Resources Available from CCF:

- All things Medicaid financing, regulation and legislation - <https://ccf.georgetown.edu/topic/medicaid-proposals/>
- AAP & CCF 50-State Snapshots - <https://ccf.georgetown.edu/2025/02/25/medicaid-aap-ccf-50-state-snapshots/>
- Medicaid Enrollment by Congressional District - <https://ccf.georgetown.edu/2024/12/04/medicaid-chip-coverage-by-congressional-district-2023/>
- Medicaid Enrollment by County (rural data) - <https://ccf.georgetown.edu/2025/01/14/medicaid-coverage-in-metro-and-small-town-rural-counties-2023/>
- Medicaid Enrollment by School District - <https://ccf.georgetown.edu/2023/03/21/medicaid-chip-coverage-by-school-districts-2018-2022/>
- State Data Hub - <https://kidshealthcarereport.ccf.georgetown.edu/>
- Say Ahhh! - A Health Policy Blog <https://ccf.georgetown.edu/format/blog-posts/>



## Say Ahhh!

A Health Policy Blog



**Cuts to Medicaid Will Shift Costs to Families, Providers and Will Be Especially Harmful to Rural Communities**



**House Budget Committee Chair Pushes House Republican Caucus to Adopt His List of Draconian Medicaid Cuts**

Edwin Park  
January 11, 2025



**The Truth about Fraud Against Medicaid**

# Medicaid 101

James M. Perrin, MD, FAAP

Professor of Pediatrics Emeritus, Harvard Medical  
School and MassGeneral for Children

Chair, AAP Committee on Child Health Financing



## Federal Medicaid Assistance Percentage (FMAP)

- Unlike Medicare, Medicaid has joint state and federal funding
- Federal match rate depends mainly on state low-income levels – ie, states with larger low-income populations receive higher Federal match
- Match varies from 50-77%
- Certain populations receive enhanced match: esp., ACA adult expansion groups (90%)
- Match is with state Medicaid expenditures; states have strategies to increase their expenditures beyond straight budget allocations

# Major Medicaid Benefits and Strengths

**Entitlement:** States must enroll all eligible applicants

- *No waiting periods*
- *No copays*

**EPSDT** assures a national benefit base

- Statute (1967) requires states to provide any “medically necessary” service that a child needs even if the state does not include that service in its plan
- Supports regular screening (states typically use Bright Futures as guide)
- No national standard for medical necessity
- ***Recent CMS letter (9/24) and NEJM perspective (4/25) re EPSDT***

*CHIP does not require similar benefits*



# Key Medicaid Characteristics

- Medicaid and CHIP insure almost half of all US children and youth
- Joint Federal-state funding allows states substantial program responsibility
  - Wide variation even among neighboring states in eligibility, enrollment, quality, payment levels
- Main direct payment levels vary widely as well, but on average, Medicaid payments are about 2/3 of equivalent Medicare payments and about 1/2 of commercial payments

# Health Equity through Medicaid/CHIP

- **Immediate Benefits:**

- Timely access to care
- Reductions in neonatal and child mortality
- Reductions in emergency care utilization and avoidable hospitalizations

- **Long-term Benefits:**

- Less chronic disease in adulthood
- Lower rate of teenage pregnancy
- Higher rates of high school graduation
- Increased college enrollment
- Higher future wages

# Health Equity Concerns

- Generally, states with higher population rates of minoritized children/youth have less generous Medicaid programs; spend less on their Medicaid population
- State variations affect access to appropriate care and networks
- Lower payment rates for low-income groups

*Kusma JD, Boudreau AA, Perrin JM. How child health financing and payment mitigate and perpetuate structural racism. Academic Pediatrics, 2024*

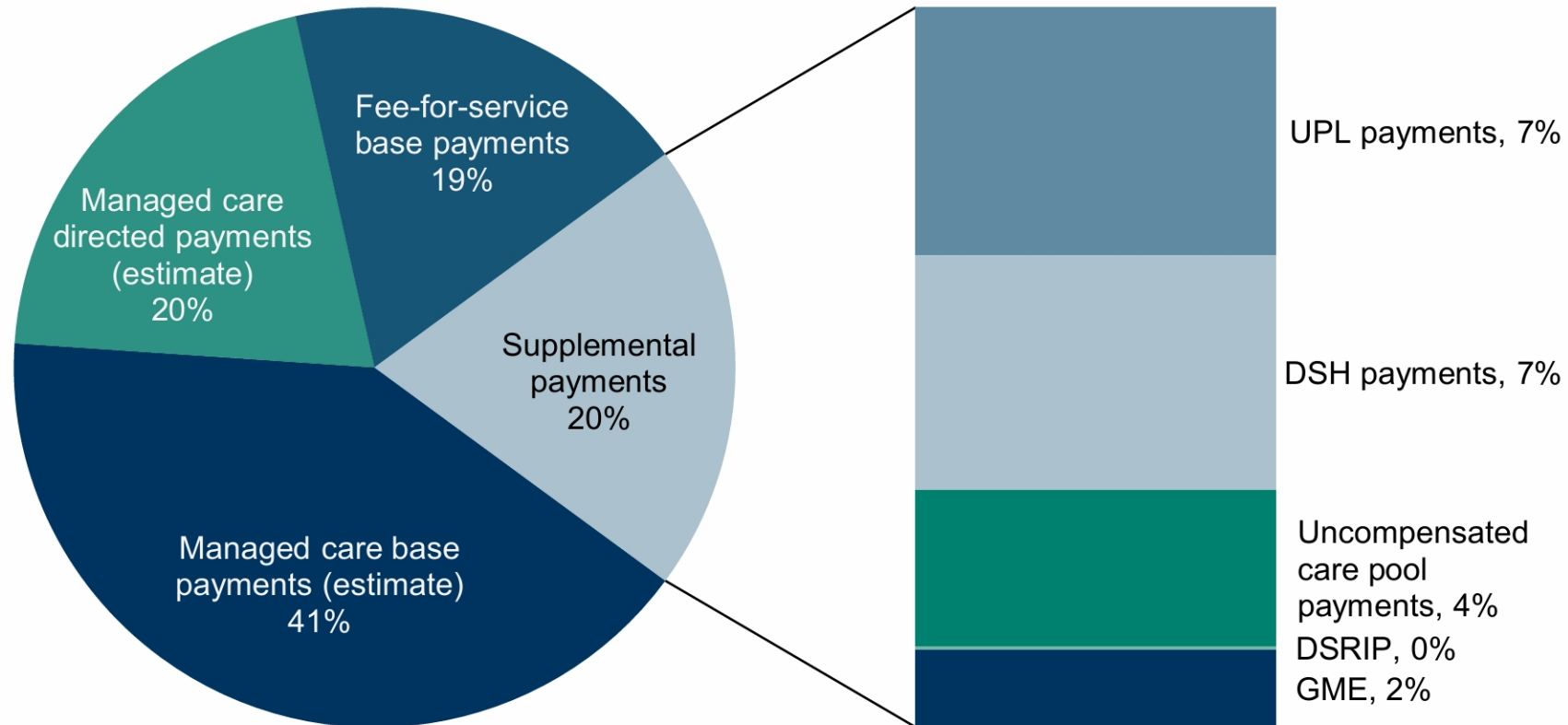


## Medicaid Payments – Direct Care and Subsidies

- Base payments – usual fees or global payments for services provided – often via managed care
- Medicaid provides additional subsidies to hospitals, nursing homes, and provider groups – beyond base fee payments
- Disproportionate share; MCO directed payments; upper payment limit adjustments; others
- FY 2022, about 40% of Medicaid payments to hospitals in additional subsidies

***How is your institution/department financed?***

# Supplemental Payments are a Large Share of Medicaid Hospital Spending, FY 2022



**Notes:** FY is fiscal year. DSH is disproportionate share hospital. UPL is upper payment limit. DSRIP is delivery system reform incentive payment. GME is graduate medical education. DSRIP and uncompensated care pool payments must be authorized under Section 1115 waivers. Managed care payments to hospitals are estimated based on total managed care spending reported by states. DSRIP spending is a non-zero amount that rounds to 0%.

**Sources:** MACPAC, 2024, analysis of CMS-64 net expenditure data as of May 30, 2023 and CMS-64 Schedule C waiver report data as of September 29, 2023, and directed payment arrangements approved through February 1, 2023.

## Managed Care Organizations and Medicaid

- MCOs currently cover 85% of children and youth in Medicaid/CHIP
  - Five companies manage 50% of MCOs
- MCOs contract with states to administer Medicaid/CHIP; must meet state CMS requirements
- Claims denials have grown dramatically in past few years (highly relevant to children and youth)
- Opportunities: Contract reviews, **monitoring**, transparency; addressing denials

# Prior Authorizations and Denials

- States or MCOs may require prior authorization – (EPSDT letter indicates limits on time to determination)
- Many MCOs deny services, claiming they are not medically necessary but also often that they are not covered (EPSDT requires coverage)
  - May use algorithms or determination methods based on adult population – not recognizing that children/youth have different benefits
  - “Medical necessity” definitions unclear
- Substantial legal work re contracts and statutory requirements (Disability Law Centers in most states; National Health Law Program)

# Additional State Options and Activities

- Enhanced payment
  - For primary care vs all pediatric care
  - Federal 80% rule requirement
  - States that have made progress: NM, HI, GA, NJ, RI, CA
- Continuous Enrollment
  - Required to age 1; several states to age 6
- Health-related Social Needs (*changes in new administration*)
- 1115 Waivers

# 2024 Changes in Medicaid/CHIP

- CMS rules on access and managed care
  - Call for more transparency in several systems, including managed care and home/community-based services
  - Affirmation of other aspects of service access
  - 80% rule (primary care, mental/behavioral health, maternity)
- Efforts at continuous eligibility (CE)
  - State mandate for postpartum women for one year
  - Multiple states have used waivers to achieve up to 6 year CE and every two years after

# Financing and Payment Reform

- Increase investment in children's health care and raise Medicaid payments
- Decrease state variation in Medicaid
- Value-based payment – *most pediatric experimentation in public sector, not commercial*
  - Cost savings few in pediatrics and cannot drive value
  - Change payment incentives

# Payment Strategies and Value





# Value in Pediatric Care

- Value = outcomes/cost
- Alternative payment methods – much work thru CMMI but essentially all older populations with clear opportunities for cost-savings
- Cost savings are few in pediatrics; returns are usually long-term and often in other sectors
- Alternative payment methods – *for younger populations*
  - Right measures – population health
  - Long-term financial accountability
  - Incentivize teams, prevention/promotion, equity, community engagement
  - Social risk adjustment

**AAP: The Unique Value Proposition of Pediatric Health Care, *Pediatrics*, January 2023**

# What Value Incentives should Payers Use?

- Moving to value not volume\*
  - Value in pediatric care emphasizes prevention and outcomes, not savings
  - Few short-term (18-36 month) opportunities for cost-savings
    - ***Lowering cost should not drive VBP or APM for children and youth***
- Pediatric value outcomes
  - Parent workforce participation
  - School readiness, special education need, high school graduation
  - Anxiety, depression, SUDs, STDs
  - Long-term savings – in multiple sectors

# Summary

- Medicaid and CHIP have a long and complex history
  - Growth in the programs have led to 50% of all US children insured by public insurance – although the unwinding led to >4million losing coverage
- Together, they provide extraordinary support for the health care of US children and youth
- Major state-based inequities in Medicaid and CHIP call for reform to strengthen a critical program for the health of America's children



- Keep yourself muted unless speaking
- Raise hand or post questions in chat

# Next Session

## Federal Threats to Medicaid

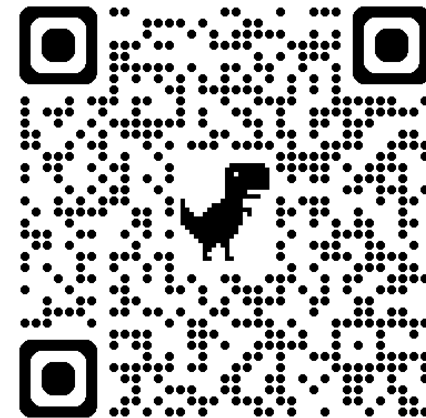
Wednesday, May 21<sup>st</sup> 1:00–2:00 PM EST

Speaker: Edwin Park

Center for Children and Families

Research Professor at the Georgetown University McCourt School of Public Policy

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